



Vicente Luís Vázquez Castelo
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Born in Vilanova de Arousa, Pontevedra.
Currently living in Vilaboa – Vigo, Spain

EDUCATION

1984-89 Degree in Biological Sciences
University of Santiago de Compostela

ADDITIONAL EDUCATION

1989-90 Water Treatment Technician.
Chemistry Faculty at University of Santiago de Compostela.

1996-97 Marketing Technician. Confederation of Entrepreneurs of Galicia

1998-2010 Sales Techniques. Pharmaceutical Industry

2002-03 Omron Programming and PLC applications.
PC Carrier, Vigo (project applied to Camellia Cultivation)

2011 Large Accounts Negotiation. IVAFE.

2012-3 Strategy and Foreign Trade Management.
Vigo Chamber of Commerce.

LANGUAGES

Spanish Native

English Intermediate

Portuguese Intermediate

WORK EXPERIENCE

Research

1990-02 Researcher and Teaching Internship
Dpt. of Applied Microbiology. University of Santiago de Compostela

Fishery and Aquaculture

1992-96

- Promotion of new a hyperintensive technology from The Norwegian Fishery Science in Norwegian and Galician turbot businesses. [Nowadays, this technology is being used in Galicia and Portugal, which is the world leader in the sole farming industry.](#)



- Market Research for A/B Crab Co. Norway on Processed Edible Crab in supermarket chains of Galicia.
- Study “Feasibility of semi-cultured suspended mussels in the ria of Muxia-Camariñas (Death Coast Galicia-Spain): An economic, social and biological analysis.” [Bearing in mind a multivariable analysis, suspended farming was the most important mussel breeding option in Europe. \(Evaluated by the Institute of Aquaculture of Stirling\). Proposal for a European Project on coastal resources management with the Institute of Aquaculture of Stirling.](#)
- Fisheries observer in NAFO waters, Canada.
XVI General Division. European Union.
Spanish Institute of Oceanography.
- Fisher Trainer at Academia Centro. Consellería de Pesca, Xunta de Galicia (Fishery Council Galician Government). Instituto Social de la Marina (Social Navy Institute).

Pharmaceutical Industry/ Biological products

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| 2014-2012 | Beren-Beregi-Cela Pharmaceuticas. Órgano Gold. Market Research on Biological Products. |
| 2006-10 | Hospital Representative for the Thrombosis Division. Sanofiaventis S.A. (First European Pharmaceutical Company in 2010) Team Award 2008 Champions of Sales Award |
| 2000-05 | Hospital Representative for the Cardio, Psychiatry and Urology Fournier Pharma S.A. Domestic Sales Award and Other Product Awards. |
| 1998-1999 | Alter S.A. Innovex-Zeneca Farma Pharmaceutical Sales Representative. |

TRAINING

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| 2012-2015 | Deica IT. Sales Department. Automatization and Systems Division. Training Development and Business Establishment in Galicia. |
| 1990-1996 | Fisher Trainer. Consellería de Pesca - Xunta de Galicia (Fishery Council, Galician Government). Cento Institute. Instituto Social de la Marina (Social Navy Institute). |



ADDITIONAL WORK EXPERIENCE

1984-85 University Letter Carrier. University of Santiago.
1984-89 Supermarket Assistant. Olga Supermarket.
1990 Kitchen Assistant. Mamma Mia Resturant, Chester. U.K.
1993 Winery Assistant. Albariño Winery Salnesur.
1996 Flower grower, Chicken Farmer and Antique Shop Assistant. Sandness family Co. Norway.
2011 Estate Agent.

ORGANIZATIONS

2013-15 Spokesman for COXAPO Water Federation.
2012-14 Areeiros Water Association Secretary.
2003-07 Member of the Board of the Camellia Spanish Society.
1986-87 Member of the Board of the Biology Faculty. University of Santiago de Compostela.

PUBLICATIONS AND SEMINARS

Several articles on "Camelia magazine". Official publication of the Camellia Spanish Society (2003-2010).

Tris not only controls the pH in microalgal cultures, but also feeds bacteria. *Journal of Applied Phycology* 5:543-545. 1993

Feasibility of semi-cultured suspended mussels in the ria of Muxia-Camariñas (Death Coast, Spain). 1993. Evaluated by the Institute of Aquaculture of the Univeristy of Stirling, Scotland.

Conferences: Several conferences about the Camellia growing, automation-bioproduction and coastal fishery-aquaculture management. Newspaper articles.

HOBBIES

Camellia growing in Automation system. [Awarded in 2005 y 2006 the Odriozola Award to perfection of the best flower in the exhibition.](#) In addition to other awards. Camellia International Exhibition, Galicia.

Nature.

Scandinavian Culture.

SOCIAL WORK

Defence and Contribution to the Quality of the University Education.

Defence of the Environmental Protection of the rias in the Galicia Area.



PROFESSIONAL INTERESTS

Defence of the Continental Water Ecosystems.

Development in Galicia.

Establishing bioeconomic models aimed to create sustainable and intelligent employment by innovation and valuation.

Water quality.

Energy.

PROFESSIONAL REFERENCES

Universidad of Santiago de Compostela.(Spain)

Universidad of Barcelona.(Spain)

Institute of Aquaculture. Stirling University. Scotland.

The Norwegian College of Fishery Sciences. Norway.

Moradiña S.A. (Spain)

Phournier S.A. Laboratory.(Spain-France)

Sanofiaventis S.A. Laboratory.(Spain-France)